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Willtek Communications Announces Partnership with Instrumentation Engineering

New partnership will provide customized test solutions for mobile phone manufacturers

Ismaning/Chessington/Indianapolis, March 14, 2005 – Willtek Communications today announced that it has entered into an agreement with Instrumentation Engineering (IE), a company known for providing ATE system integration and high-volume test system manufacturing solutions to a variety of industries. This joint effort, announced at the CTIA Wireless 2005 show in New Orleans, helps both companies in their efforts to develop complete turnkey systems for mobile phone testing in the manufacturing environment.

Willtek Communications offers a complete portfolio of test equipment for the wireless industry, including communications test sets and shield enclosures for testing mobile phones and other wireless devices. Instrumentation Engineering brings to this partnership a unique capability of integrating these devices with other fully capable and versatile test instruments to offer the optimum manufacturing test solution.

"This partnership combines Instrumentation Engineering's expertise in manufacturing test with Willtek's impressive new product offerings to radically change the cost of mobile test development," said Pat Cupo, President of Instrumentation Engineering. "The IE Mobile Test Platform not only optimizes test times but reduces the overall cost of test throughout the entire product industrialization process".

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“I am excited about the new capabilities this partnership offers Willtek,” said Francis Paez, Willtek’s VP of Sales for the Americas region. “Our new relationship with Instrumentation Engineering will bring our services to the customer another step forward. Together we will provide a superior technical solution with outstanding performance, service and price,” he said.

The key to new systems developed as a result of this partnership is Willtek’s 4400 Mobile Phone Tester. The 4400 is the most cost-effective test solution for those in the manufacturing and service/repair markets requiring a multi-technology platform. By quickly testing GSM, GPRS, EGPRS, CDMA and Wideband CDMA terminals, the Willtek 4400 provides the lowest total test cost per device and drastically reduces production downtime because one system can easily switch from one technology to another.

“Our partnership with Instrumentation Engineering further demonstrates our commitment to the manufacturing segment,” said Paez. “Now we’ll be able to offer customized turnkey solutions that will enable customers to more effectively test their mobile devices.”

The IE Mobile Test Platform will be on display in the Willtek booth, #853, at the CTIA Wireless 2005 exhibition in New Orleans, March 14-16, 2005.

About Instrumentation Engineering (IE)

Instrumentation Engineering (IE) designs, develops and supports ATE system integration, test technology solutions and TPS development for the Communications, Military & Aerospace, Medical, Industrial, Automotive, and Office Automation markets. For 36 years, Instrumentation Engineering has been approaching production test issues with a unique combination of innovative test technology and practical manufacturing experience.

Founded in 1969, IE has the necessary engineering experience and time-tested development processes to create a virtual in-house test team. IE’s comprehensive test engineering approach simplifies the manufacturing process and compliments in-house talent. For more information, please visit www.ietest.com

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About Willtek

Willtek Communications GmbH provides test and measurement solutions to the wireless industry – including network operators, service providers, and manufacturers of mobile terminal equipment. The company delivers terminal and air-interface test solutions across the world. Willtek takes a leading research and development role into innovative test solutions for 2G and 3G cellular radio networks and mobile telephones.

Established in May 2002, Willtek was created following a buy-out of the Acterna Wireless Instruments Operations. Investcorp is Willtek's majority shareholder, following an investment in March 2003. Willtek is headquartered in Ismaning near Munich (Germany) with an additional presence in Indianapolis, Indiana (U.S.), Chessington near London (U.K.), Roissy near Paris (France), and Shanghai (P.R. China) and Singapore. The company is managed by CEO Cyrille Damany and employs 150 people worldwide. Information about Willtek can be found on the Internet at www.willtek.com

This press release, along with product pictures, can be found on the Internet:

http://www.willtek.com/english/press/press_releases

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